

23 September 2015

Mr Allan Chan  
President  
Hong Kong Construction Association

Dear Allan,

**Invitation to Hong Kong Business Mission to Zhuhai  
16 Nov 2015 (Monday)**

I am writing to cordially invite members of your esteemed organisation to participate in the captioned business mission.

Since becoming a Special Economic Zone in 1980, Zhuhai has been growing tremendously. With its extensive land, sea, and air networks, the efficiency of transporting goods to the rest of Asia has been further enhanced. Given the city's strategic location and the HK-Zhuhai-Macau Bridge will be due to complete in late 2016, a closer connection and significant trade activities are reassured.

The competitive edge of Zhuhai is further enhanced with the development in the **Gaolan Port Economic Development Zone**. It was the first State-level Zhuhai Economic and Technology Development Area (ZEDA) on the west bank of the Pearl River Delta. The Gaolan Port Economic Development Zone is expected to greatly enhance Hong Kong and Zhuhai's business cooperation as well as widen the gateway for foreign companies interested in the Chinese market.

Against this backdrop, HKTDC is organising **a full-day business trip to Zhuhai** which will provide delegates opportunities to understand the latest development in Zhuhai and explore business opportunities via visits to Gaolan Port Economic Development Zone, key logistics facilities and leading enterprises.

I enclose a tentative outline of the **visit programme** for your information. We shall be grateful if you would join the mission and return the reply slip on or before **16 Oct 2015 (Friday)**. You are most welcome to circulate this invitation among your members who are interested in exploring the latest development of Zhuhai with us. For more details, please feel free to contact Ms Heidi Tang at 2584 4365. We look forward to receiving your favourable reply.

Yours sincerely,



Winsome Chan  
Head, Mainland Relations  
Hong Kong Trade Development Council



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[www.hktdc.com](http://www.hktdc.com)

# Hong Kong Business Mission to Zhuhai

16 Nov 2015 (Monday)

## Tentative Programme

Time	Itinerary
8:00 am	Gather at Hong Kong Macau Maritime Ferry Terminal (3/F, Shun Tak Centre, 200 Connaught Road Central, Sheung Wan, Hong Kong)
8:30 am – 9:50 am	Depart from Hong Kong for Zhuhai via Ferry (1 hour 20 mins)
10:15 am – 12:00 pm	<b>Depart for Zhuhai Gaolan Port Economic Development Zone via coach</b> - Briefing on the latest development on Zhuhai, HK-Zhuhai-Macau Bridge and Hengqing Free Trade Zone.
12:00 pm - 1:30 pm	<b>HKTDC Networking Luncheon with local officials and enterprises</b> Venue: Ocean Spring Grand Metropark Hotel
2:00 pm – 2:30 pm	<b>Visit to Zhuhai Gaolan Port Economic Development Zone (珠海高欄港經濟開發區)</b> - The 380-square-kilometer Gaolan Port Economic Development Zone is located in the Southwest of Zhuhai which was the first State-level Zhuhai Economic and Technology Development Area (ZEDA) on the west bank of the Pearl River Delta. With the completion of Guangzhou-Zhuhai high-speed railway and Gaolan Port Expressway, the port will become a leading hub of west river district.
2:45 pm – 3:10 pm	<b>Visit to SANY Heavy Industry Co., Ltd (三一海洋重工珠海產業園)</b> - Sany Group Co Ltd, the sixth-largest heavy machinery manufacturer in the world and the largest in China. Since 1989, it has grown into a global corporation with five industrial parks in China and four R&D and manufacturing bases in America, Germany, India and Brazil. Sany built a base in the Gaolan zone in 2012 for producing port and marine engineering facilities.
3:15 pm – 3:35 pm	<b>Visit to Lubrizol Additive (Zhuhai) Co. Ltd (路博潤添加劑(珠海)有限公司)</b> - The Lubrizol Corporation, a Berkshire Hathaway company, is a technology-driven global company that produces and supplies technologies to customers in the global transportation, industrial and consumer markets. These technologies include lubricant additives for engine oils, other transportation-related fuels and industrial lubricants.
3:35 pm – 4:00 pm	<b>Coach tour at Zhuhai International Container Terminals (Gaolan) and Zhuhai LNG Receiving Station</b>
4:00 pm – 5:30 pm	Depart to Jiuzhou Port
6:00 pm – 7:20 pm	Depart from Zhuhai and Return to Hong Kong (1 hour 20 mins)
7:20pm	Arrive in Hong Kong and dismiss at Hong Kong Macau Maritime Ferry Terminal

*\*This programme is subject to change without further notice.*



## Hong Kong Business Mission to Zhuhai

**Full day | Monday 16 November 2015**

### Reply Slip

**Date: 16 November 2015 (Monday)**

**Participation Fee: HKD550 (Includes round trip transportation and luncheon)**

- Remarks:
- Please register before 16 Oct 2015 (Friday)
  - All delegates are responsible for their own China VISA
  - Interpretation service is not included in the participation fee. Non-Chinese-speaking delegates are suggested to either arrange their own interpreter to accompany their visit or pay an extra HKD650 for shared interpretation service (Chinese and English) with other delegates
  - Seats are limited and will be allocated on a first-come-first-served basis
  - Travel insurance is excluded in the participation fee. Participants are required to arrange travel insurance if needed.
  - Successful applicant will receive a written confirmation email from HKTDC
  - Event run-down is subject to change. HKTDC reserves the right to amend its event anytime

Please complete and return this application form to: Ms Heidi Tang / Ms Adi Poon, Mainland Relations, Hong Kong Trade Development Council

Email: [heidi.hm.tang@hktdc.org](mailto:heidi.hm.tang@hktdc.org) / [adi.poon@hktdc.org](mailto:adi.poon@hktdc.org) Fax: (852) 2169 9528 / Tel : 2584 4365

I will join the Business Mission (HKD 550)

I will join the Business Mission and interpretation services are required. (HKD 1,200)

Name : Mr / Ms / Mrs \_\_\_\_\_  
(English) (Chinese, if any)

Business Title : (English) \_\_\_\_\_  
(Chinese) \_\_\_\_\_

Organisation : (English) \_\_\_\_\_  
(Chinese) \_\_\_\_\_

Tel : \_\_\_\_\_ Mobile : \_\_\_\_\_

Email Address : \_\_\_\_\_

Contact Person : \_\_\_\_\_

**Signature of Applicant:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Ref: ST